## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549
FORM 10-Q
(Mark One)
X Quarterly report pursuant to Section 13 or 15(d) of the Securities ----- Exchange Act of 1934. For the quarterly period ended March 28, 1999. or
----- Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the transition period from
$\qquad$ to $\qquad$ .

Commission file number: 0-24020
SYPRIS SOLUTIONS, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

61-1321992
(I.R.S. Employer Identification No.)

455 South Fourth Street
Louisville, Kentucky 40202
(Address of principal executive offices, including zip code)
(502) 585-5544
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes $X \quad$ No

As of April 16, 1999 the Registrant had 9,459,584 shares of Common Stock outstanding.
Part I. Financial Information
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Part I. Financial Information
Item 1. Financial Statements
Sypris Solutions, Inc.
Consolidated Statements of Operations (in thousands, except for per share data)

Three Months Ended
March 28, March 29, 19991998
(Unaudited)

| Net revenue | \$44, 898 | \$55,490 |
| :---: | :---: | :---: |
| Cost of sales | 35,178 | 44,578 |
| Gross profit | 9,720 | 10,912 |
| Selling, general and administrative expense. | 5,442 | 7,160 |
| Research and development. | 1,603 | 1,506 |
| Amortization of intangible assets. | 243 | 153 |
| Operating income. | 2,432 | 2,093 |
| Interest expense, net | 298 | 460 |
| Other income, net. | (105) | (127) |
| Income before income taxes. | 2,239 | 1,760 |
| Income tax expense. | 706 | 699 |
| Net income. | \$ 1,533 | \$ 1, 061 |
| Net income per common share: |  |  |
| Basic. | \$ 0.16 | \$ 0.11 |
| Diluted. | \$ 0.16 | \$ 0.11 |
| Shares used in computing per common share amounts: |  |  |
| Basic. | 9,452 | 9,424 |
| Diluted. | 9,763 | 9,826 |

The accompanying notes are an integral part of the consolidated financial statements.

Sypris Solutions, Inc.
Consolidated Balance Sheets (in thousands, except for share data)


The accompanying notes are an integral part of the consolidated financial statements.

## Sypris Solutions, Inc.

## Consolidated Statements of Cash Flows

(in thousands)


[^0] statements

Sypris Solutions, Inc.
Notes to Consolidated Financial Statements
(1) Organization

Sypris Solutions, Inc. ("Sypris" or the "Company") is a Delaware corporation which was organized in 1997 and began business on March 30, 1998 with the completion of the merger of Group Financial Partners, Inc. ("GFP") and two of its subsidiaries, Bell Technologies, Inc. ("Bell") and Tube Turns Technologies, Inc. ("Tube Turns"), with and into Group Technologies Corporation ("GroupTech"), a Nasdaq-traded company in which GFP owned an approximate 80\% interest. Effective immediately thereafter, GroupTech was merged with and into Sypris, a subsidiary created to accomplish the reincorporation in Delaware. As a result of these and other transactions (collectively referred to herein as the "Reorganization"), Sypris became the holding company for Bell, GroupTech, Tube Turns and Metrum-Datatape, Inc. ("Metrum-Datatape"), a wholly-owned subsidiary of GFP prior to the Reorganization, and succeeded to the listing of GroupTech on the Nasdaq Stock Market under the new symbol SYPR. In connection with the Reorganization, a one-for-four reverse stock split was effected for shareholders of record as of March 30, 1998. All references in the unaudited consolidated financial statements to number of shares and per share amounts of the Company's common stock have been retroactively restated to reflect the decreased number of shares outstanding.

Sypris is a diversified provider of specialized industrial products and technical services. The Company's products range from integrated data acquisition, storage and retrieval systems, magnetic instruments and current sensors to high pressure closures and other industrial products. The Company's technical services include a variety of specialized engineering, manufacturing, testing, calibration and encryption capabilities.

## (2) Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Sypris and its subsidiaries and have been prepared by the Company in accordance with the rules and regulations of the Securities and Exchange Commission (the "Commission"). All significant intercompany transactions and accounts have been eliminated. These unaudited consolidated financial statements reflect, in the opinion of management, all material adjustments (which include only normal recurring adjustments) necessary to fairly state the results of operations, financial position and cash flows for the periods presented, and the disclosures herein are adequate to make the information presented not misleading. Preparing financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. Actual results for the three months ended March 28, 1999 are not necessarily indicative of the results that may be expected for the year ending December 31, 1999. These unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements, and notes thereto, for the year ended December 31, 1998 as presented in the Company's annual report on Form $10-\mathrm{K}$.

The historical financial statements presented in this report for the period ended March 29, 1998 are the consolidated financial statements of GFP, since GFP is deemed to be the acquirer from an accounting point of view as a result of the Reorganization. Certain amounts in the Company's 1998 consolidated financial statements have been reclassified to conform with the 1999 presentation.
(3) Net Income per Common Share

For the three months ended March 29, 1998, shares used in computing basic and diluted net income per common share include the outstanding shares of Sypris common stock as of the date of the Reorganization and the dilution associated with common stock options issued prior to the Reorganization.

There were no adjustments required to be made to net income for purposes of computing basic and diluted net income per common share. A reconciliation of the average number of common shares outstanding used in the calculation of basic and diluted net income per common share is as follows (in thousands):

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 28, } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { March 29, } \\ 1998 \end{gathered}$ |
|  | (Unaudited) |  |
| Shares used to compute basic net income per common share. | 9,452 | 9,424 |
| Dilutive effect of stock options. | 311 | 402 |
| Shares used to compute diluted net income per common share | 9,763 | 9,826 |

(4) Inventory

Inventory consists of the following (in thousands):

| March 28, | December 31, |
| :---: | :---: |
| 1999 | 1998 |
| (Unaudited) |  |


| $\$ 14,148$ | $\$ 15,697$ |
| ---: | ---: |
| 14,597 | 12,447 |
| 1,206 | 2,478 |
|  |  |
| 19,244 | 16,700 |
| $(2,596)$ | $(4,224)$ |
| $(609)$ | $(609)$ |
| $(4,040)$ | $(4,024)$ |
| ----- | ----- |
| $\$ 41,950$ | $\$ 38,465$ |
| ======= | $=======$ |

The Company's operations are conducted in two reportable business segments: the Electronics Group and the Industrial Group. There was no intersegment net revenue recognized for all periods presented. The following table presents financial information for the reportable segments of the Company for the three months ended March 28, 1999 and March 29, 1998 (in thousands):
Three Months Ended
March 28,
1999

| Net revenue from unaffiliated customers: |  |  |
| :---: | :---: | :---: |
| Electronics Group. | \$35,521 | \$46,886 |
| Industrial Group. | 9,377 | 8,604 |
|  | \$44,898 | \$55,490 |
| Gross profit: |  |  |
| Electronics Group. | \$ 7,883 | \$ 9,473 |
| Industrial Group. | 1,837 | 1,439 |
|  | \$ 9,720 | \$10,912 |
| Operating income: |  |  |
| Electronics Group. | \$ 1,816 | \$ 2,042 |
| Industrial Group. | 1,334 | 992 |
| General, corporate and other | (718) | (941) |
|  | \$ 2,432 | \$ 2,093 |

(6) Commitments and Contingencies

Tube Turns is a co-defendant in two separate lawsuits filed in 1993 and 1994, one pending in federal court and one pending in state district court in Louisiana, arising out of an explosion in a coker plant owned by Exxon Corporation located in Baton Rouge, Louisiana. The suits are being defended for Tube Turns by its insurance carrier, and the Company intends to vigorously defend its case. The Company believes that a settlement or related judgment would not result in a material loss to Tube Turns or the Company.

More specifically, according to the complaints, Tube Turns is the alleged manufacturer of a carbon steel pipe elbow which failed, causing the explosion which destroyed the coker plant and caused unspecified damages to surrounding property owners. One of the actions was brought by Exxon and claims damages for destruction of the plant, which Exxon estimates exceed one hundred million dollars. In this action, Tube Turns is a co-defendant with the fabricator who built the pipe line in which the elbow was incorporated and with the general contractor for the plant. The second action is a class action suit filed on behalf of the residents living around the plant and claims damages in an amount as yet undetermined. Exxon is a co-defendant with Tube Turns, the contractor and the fabricator in this action. In both actions, Tube Turns maintains that the carbon steel pipe elbow at issue was appropriately marked as carbon steel and was improperly installed, without the knowledge of Tube Turns, by the fabricator and general contractor in a part of the plant requiring a chromium steel elbow.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Results of Operations

The following table sets forth certain financial data, expressed as a percentage of net revenue, from the Company's Consolidated Statements of Operations for the three months ended March 28, 1999 and March 29, 1998.

|  | Three Mon | ths Ended |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 28, } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { March 29, } \\ 1998 \end{gathered}$ |
| Net revenue. | 100.0\% | 100.0\% |
| Cost of sales | 78.4 | 80.3 |
| Gross profit..................................... | 21.6 | 19.7 |
| Selling, general and administrative expense.. | 12.1 | 12.9 |
| Research and development...................... | 3.6 | 2.7 |
| Amortization of intangible assets........... | 0.5 | 0.3 |
| Operating income.............................. | 5.4\% | 3.8\% |
| Net income. | 3.4\% | 1.9\% |

For reporting purposes, the operations of Bell, GroupTech and MetrumDatatape are included in the Electronics Group, and Tube Turns' operations are included in the Industrial Group. Segment discussion is included in the following discussion and analysis of the Company's consolidated results of operations.

Net revenue for the first quarter of 1999 was $\$ 44.9$ million, a decrease of $\$ 10.6$ million, or $19.1 \%$, from $\$ 55.5$ million for the first quarter of 1998 . For the first quarter of 1999, the Electronics Group experienced a decrease in net revenue of $\$ 11.4$ million, while the Industrial Group experienced an increase of $\$ 0.8$ million, compared to the year-earlier period. The $\$ 11.4$ million decrease in the Electronics Group's net revenue for the first quarter of 1999 was primarily attributable to reduced volume on manufacturing services contracts. Although backlog for the Electronics Group, at the beginning of 1999 was up $24.1 \%$ to $\$ 95.2$ million from the beginning of 1998 , the shipment schedules on certain contracts awarded in the fourth quarter of 1998 are not expected to begin until the second half of 1999. Product sales for the comparable year-to-year periods also decreased due to reduced customer demand in the domestic and international markets. The $\$ 0.8$ million increase in the Industrial Group's net revenue for the first quarter of 1999 resulted primarily from an increase in shipments to a customer based upon their continued commitment to use the Company as its sole source for truck axles in its North American market. The positive momentum from the truck axle shipments was partially offset by soft demand for certain products in Asia and South America, as well as with customers in the oil and gas industry.

Gross profit for the first quarter of 1999 was $\$ 9.7$ million, a decrease of $\$ 1.2$ million, or $11.0 \%$, compared to $\$ 10.9$ million for the first quarter of 1998 The Electronics Group's gross profit for the first quarter of 1999 was $\$ 7.9$ million, a decrease of $\$ 1.6$ million, or $16.8 \%$, compared to $\$ 9.5$ million for the first quarter of 1998. The $\$ 1.6$ million decrease in the Electronics Group's gross profit is primarily attributable to the reduced level of net revenue described above. The Electronics Group's gross profit percentage increased to $22.2 \%$ in the first quarter of 1999 from $20.2 \%$ for the comparable period in 1998. The margin improvement primarily reflects a more favorable revenue mix, as product sales and technical services accounted for a greater percentage of the Electronics Group's net revenue in the first quarter of 1999 as compared to 1998. The Industrial Group's gross profit for the first quarter of 1999 was $\$ 1.8$ million, an increase of $\$ 0.4$ million, or $27.7 \%$, compared to $\$ 1.4$ million for the first quarter of 1998. Cost reductions on certain programs and management control over manufacturing overhead spending resulted in an improvement in gross profit percentage to $19.6 \%$ in the first quarter of 1999 from $16.7 \%$ for the comparable period in 1998.

Selling, general and administrative expense for the first quarter of 1999 was $\$ 5.4$ million, a decrease of $\$ 1.8$ million, or $24.0 \%$, compared to $\$ 7.2$ million for the first quarter of 1998. The decrease is primarily comprised of various expense reductions in the Electronics Group which totaled $\$ 1.6$ million. Expense reductions related to the
decrease in net revenue and gross profit include selling, incentive and travel expense. Workforce reductions and the consolidation of certain functional activities during 1998 further contributed to the expense reductions. The first quarter of 1998 also included professional fees and other costs associated with the Reorganization which were nonrecurring.

Research and development expense for the first quarter of 1999 was $\$ 1.6$ million, an increase of $\$ 0.1$ million, or $6.4 \%$, compared to $\$ 1.5$ million for the first quarter of 1998. This increase was generated by the Electronics Group, and reflects management's continued support and investment in the data acquisition, storage and analysis product lines.

Amortization of intangible assets for the first quarter of 1999 was $\$ 243,000$, an increase of $\$ 90,000$, or $58.8 \%$ compared to $\$ 153,000$ for the first quarter of 1998. This increase resulted from the amortization of goodwill recorded in connection with the Reorganization.

Interest expense for the first quarter of 1999 was $\$ 0.3$ million, a decrease of $\$ 0.2$ million, or $35.2 \%$, from $\$ 0.5$ million for the first three months of 1998. This decrease is primarily due to a reduction in the weighted average debt outstanding coupled with a reduction in the Company's overall costs of borrowing. The reduction in the weighted average debt outstanding resulted primarily from the utilization of cash flow from operations in the second half of 1998 to reduce outstanding borrowings. The overall cost of borrowing was reduced as a result of the decline in the interest rates at which the Company borrows under its consolidated credit facility.

Income tax expense, on an interim basis, is provided for at the anticipated effective tax rate for the year.

## Liquidity, Capital Resources and Financial Condition

Net cash used by operating activities totaled \$1.0 million for the first quarter of 1999 , compared to net cash provided by operating activities of $\$ 3.7$ million for the comparable period of 1998. During the quarter ended March 28, 1999, the Company's inventory balance increased $\$ 3.7$ million. Inventory in the Electronics Group and Industrial Group, increased $\$ 2.8$ million and $\$ 0.9$ million, respectively, during the quarter ended March 28, 1999. These increases were caused primarily by the acquisition of inventory to satisfy material requirements for contracts either currently in progress or contracts that are anticipated to begin in the second quarter of 1999.

Net cash used in investing activities was $\$ 2.2$ million for the first quarter of 1999 , compared to \$0.9 million for the comparable period in 1998. This change primarily resulted from the increased levels of capital expenditures in both the Electronics Group and the Industrial Group, which totaled \$1.1 million and \$0.8 million, respectively. Capital expenditures for the Electronics Group include information system upgrades and replacements as well as manufacturing, assembly and test equipment. The Industrial Group's capital expenditures relate primarily to increasing production capacity in order to properly meet the expanding needs of its customer base.

Net cash provided by financing activities totaled $\$ 1.6$ million during the first quarter of 1999 compared to net cash used in financing activities of \$0.5 million during the comparable period of 1998. During the quarter ended March 28, 1999, the Company's net borrowings under its revolving credit facilities increased approximately $\$ 1.6$ million in order to fund its operating and investing needs.

Under the terms of the credit agreement between the Company and its bank, the Company had total availability for borrowings and letters of credit under its revolving credit facility of $\$ 11.5$ million at March 28, 1999. Maximum borrowings on the revolving credit facility are $\$ 30.0$ million, subject to a $\$ 5.0$ million limit for letters of credit.

Some of the Company's older computer programs were written using two digits rather than four to define the applicable year. As a result, those computer programs have time-sensitive software which recognize a date using "00" as the year 1900 rather than the year 2000. This could cause a system failure or miscalculations causing disruptions of operations, including, among other things, a temporary inability to process transactions, send invoices, or engage in similar normal business activities.

Sypris has implemented a company-wide Year 2000 Project (the "Y2K Project") to address the Year 2000 issue. The Y2K Project encompasses both information technology ("IT") and non-IT systems. The Y2K Project is being addressed by project teams at each of the company's subsidiaries and by the company's IT Committee, which consists of senior members of the IT departments from each subsidiary

Beginning in 1998, the Company began a program of reviewing its enterprise resource planning ("ERP") systems to reduce the number of ERP systems utilized across its business units and improve overall access to information. During 1998, the Company selected three primary ERP systems and is in the process of implementing the upgrades or conversions for these new systems. All new ERP systems are Year 2000 compliant, and the implementations have been completed or are scheduled for completion at various dates through the third quarter of 1999. The Company has a contingency plan for the implementation of one ERP system, which provides for a Year 2000 compliance patch to its current system in the event an unforeseen problem is encountered during the total system conversion. The installation of the Year 2000 compliance patch is expected to take place in the second quarter of 1999.

A detailed assessment of all significant IT systems has been completed. The project teams are implementing plans to correct problems identified during the assessment phase of the Y2K Project. The implementation of the new ERP systems and the related hardware modifications have addressed the majority of the Company's business systems. The Company has also upgraded or replaced the majority of its personal computers and standardized its desktop software applications over the past three years. The Company expects that the testing and remediation of all IT systems will be complete by the second quarter of 1999.

A detailed assessment of all significant non-IT systems has been completed. The Company has identified the critical non-IT systems, which includes microcontroller based systems and other devices with embedded chips used in the engineering, manufacturing and testing processes and expects to complete the assessment, testing and remediation on the critical systems by the second quarter of 1999. Completion of testing and remediation on certain of the lower priority non-IT systems will continue during the second and third quarters of 1999. The Company is also reviewing telephone, security, HVAC and other facility related systems and will complete the testing and remediation of these systems by the second quarter of 1999.

The Company has identified and is communicating with customers, suppliers and other critical service providers to determine if entities with which the Company transacts business have an effective plan in place to address the Year 2000 issue, and to determine the extent of the Company's vulnerability to the failure of first parties to remediate their own Year 2000 issue. The Company is relying on statements from its service and goods suppliers and is not auditing suppliers' preparation plans. Risks associated with this approach are being identified and contingency plans will be developed as needed.

As of March 28, 1999, the Company has spent approximately $\$ 300,000$ on its Y2K Project. Additional costs to be incurred in 1999 to correct Year 2000 problems are estimated at approximately $\$ 500,000$. Such costs do not include normal system upgrades and replacements. The costs incurred by the Company for the new ERP systems are considered to be normal system upgrades and replacements and, therefore, are not included in costs for the Y2K Project. The Company does not expect the costs relating to Year 2000 remediation to have a material effect on its results of operations or financial condition.

The failure to correct a material Year 2000 problem could result in an interruption in, or a failure of, certain normal business activities or operations. Such failures could materially and adversely affect the Company's results of operations, liquidity and financial condition. Due to the general uncertainty inherent in the Year 2000 problem, resulting in part from the uncertainty of the Year 2000 readiness of first-party suppliers and customers, the Company is unable to determine at this time whether the consequences of Year 2000 failures will have a material impact on
the Company's results of operations, liquidity or financial condition. The Y2K Project is expected to significantly reduce the Company's level of uncertainty about the Year 2000 problem and, in particular, about the Year 2000 compliance and readiness of its material first-party suppliers and customers. The Company believes that, with the implementation of new ERP systems and completion of the Y2K Project as scheduled, the possibility of significant interruptions of normal operations should be reduced.

Forward-looking Statements
This Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Similar forward looking statements are made periodically in reports to the Securities and Exchange Commission, press releases, reports and documents and in written and oral presentations to investors, shareholders, analysts and others, regarding future results or expected developments. Words such as "anticipates," "believes," "estimates," "expects," "is likely," "predicts," and variations of such words and similar expressions are intended to identify such forward-looking statements. Although Sypris believes that its expectations are based on reasonable assumptions, it cannot assure that the expectations contained in such statements will be achieved. Such statements involve risks and uncertainties which may cause actual future activities and results of operations to be materially different from those suggested in this report, including, among others: the Company's dependence on its current management; the risks and uncertainties present in the Company's business; business conditions and growth in the general economy and the electronics and industrial markets served by the Company; competitive factors and price pressures; availability of third party component parts at reasonable prices; inventory risks due to shifts in market demand and/or price erosion of purchased components; changes in product mix; cost and yield issues associated with the Company's manufacturing facilities; as well as other factors described elsewhere in this report and in the Company's other filings with the Securities and Exchange Commission.

Part II. Other Information
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

Exhibit
Number Description
27 Financial Data Schedule
(b) Reports on Form 8-K:

The Company filed no reports on Form 8 -K during the three months ended March 28, 1999.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYPRIS SOLUTIONS, INC. (Registrant)

Date: April 27, 1999
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Financial Officer
Date: April 27, 1999

By: /s/ Anthony C. Allen
(Anthony C. Allen)
Vice President, Controller
\& Chief Accounting Officer

## 1, 000

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DEC-31-1999
JAN-01-1999
MAR-28-1999
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41,950
79,882

122,418
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122,418
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2, 239
706
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[^0]:    The accompanying notes are an integral part of the consolidated financial

