```
X Quarterly report pursuant to Section 13 or 15(d) of the
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    Securities Exchange Act of 1934. For the quarterly period ended
    September 28, 1997.
    Transition report pursuant to Section 13 or 15(d) of
        the Securities Exchange Act of 1934. For the transition period from
    to
        ---- -
                        Commission file number: 0-24020
                        GROUP TECHNOLOGIES CORPORATION
                (Exact name of registrant as specified in its charter)
    FLORIDA
(State or Other Jurisdiction of Incorporation or Organization)

59-2948116
(I.R.S. Employer

Identification No.)

10901 Malcolm McKinley Drive
Tampa, Florida 33612
(Address of principal executive offices, including zip code)
(813) 972-6000
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

As of November 4, 1997 there were $16,233,861$ shares of the Registrant's Common Stock outstanding.

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PART I. FINANCIAL INFORMATION
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Consolidated Balance Sheets at September 28, 1997 and December 31, 1996

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## SIGNATURES

EXHIBIT INDEX

| Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: |
| September | September | September | September |
| 28, 1997 | 29, 1996 | 28, 1997 | 29, 1996 |
| (Unaud | ted) | (Unaud | ited) |


| Revenue | \$21, 555 | \$48, 190 | \$84,452 | \$180, 380 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of operations | 22,098 | 47,376 | 85,173 | 170,549 |
| Gross (loss) profit | (543) | 814 | (721) | 9,831 |
| Selling, general and administrative expense | 1,737 | 2,393 | 4,986 | 8,597 |
| Research and development | 0 | 2 | 99 | 296 |
| Operating (loss) income | $(2,280)$ | $(1,581)$ | $(5,806)$ | 938 |
| Interest (income) expense, net | (106) | 756 | 1,087 | 2,682 |
| Other (income) expense, net | $(3,206)$ | 93 | $(3,461)$ | 166 |
| Income (loss) before income taxes | 1,032 | $(2,430)$ | $(3,432)$ | $(1,910)$ |
| Income tax expense | 0 | 388 | 152 | 845 |
| Net income (loss) | \$1, 032 | \$ 2,818 ) | \$ $(3,584)$ | \$ 2,755 ) |
| Net income (loss) per share: |  |  |  |  |
| Primary | \$0. 06 | \$(0.17) | \$(0.22) | \$(0.17) |
| Fully diluted | \$0. 06 | \$(0.17) | \$(0.22) | \$(0.17) |
| Shares used in computing per share amounts: |  |  |  |  |
| Primary | 16,885 | 16,221 | 16,221 | 16,135 |
| Fully diluted | 17,530 | 16,221 | 16,221 | 16,135 |

The accompanying notes are an integral part of the consolidated financial statements.

GROUP TECHNOLOGIES CORPORATION
CONSOLIDATED BALANCE SHEETS
(in thousands, except for share data)

| Current assets: | $\begin{gathered} \text { September } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
|  |  |  |
| Cash and cash equivalents | \$4, 070 | \$661 |
| Accounts receivable, net | 10,145 | 22,754 |
| Inventories, net | 20,780 | 20,220 |
| Other current assets | 1,374 | 2,102 |
| Total current assets | 36,369 | 45,737 |
| Property and equipment, net | 8,477 | 21,206 |
| Other assets | 40 | 522 |
|  | \$44, 886 | \$67,465 |


| Current liabilities: |  |  |
| :---: | :---: | :---: |
| Accounts payable | \$9, 027 | \$17, 969 |
| Accrued liabilities | 17,224 | 16,416 |
| Current portion of long-term debt | 198 | 3,513 |
| Total current liabilities | 26,449 | 37,898 |
| Long-term debt | 0 | 10,119 |
| Other liabilities | 0 | 45 |
| Total liabilities | 26,449 | 48, 062 |
| Redeemable Preferred Stock, \$.01 par value; 1,000,000 shares authorized; |  |  |
| 250,000 shares issued and outstanding in 1997 | 3 | 0 |
| Additional paid-in capital - Preferred Stock | 2,497 | 0 |
| Shareholders' equity: |  |  |
| Common Stock, $\$ .01$ par value, 40,000,000 shares authorized; 16,220,629 shares issued and |  |  |
| outstanding in 1997 and 1996 | 162 | 162 |
| Additional paid-in capital | 24,793 | 24,675 |
| Accumulated deficit | $(9,018)$ | $(5,434)$ |
| Total shareholders' equity | 15,937 | 19,403 |
|  | \$44, 886 | \$67,465 |

The accompanying notes are an integral part of the consolidated financial statements.

## GROUP TECHNOLOGIES CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

| Nine Months Ended |  |
| :---: | :---: |
| $\begin{gathered} \text { September } 28, \\ 1997 \end{gathered}$ | $\begin{gathered} \text { September } 29, \\ 1996 \end{gathered}$ |
| (Unaudited) |  |
| \$ 3,584 ) | \$ 2,755 ) |
| 3,017 | 3,887 |
| $(2,882)$ | 230 |
| 8,189 | 7,097 |
| $(4,713)$ | 13,264 |
| 109 | 1,888 |
| $(4,832)$ | $(19,655)$ |
| (586) | (998) |
| $(5,282)$ | $(2,958)$ |
| (590) | $(2,376)$ |
| 18,000 | 11,561 |
| 17,410 | 9,185 |
| $(6,934)$ | $(8,511)$ |
| $(4,285)$ | $(5,551)$ |
| 0 | 1,000 |

Net increase（decrease）in cash
and cash equivalents
3，409

Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

661
\＄4， 070
＝＝＝＝＝＝
（919）

2，143

The accompanying notes are an integral part of the consolidated financial statements．

GROUP TECHNOLOGIES CORPORATION
Notes to Interim Consolidated Financial Statements

## （1）Organizational Structure

Group Technologies Corporation（the＂Company＂）was incorporated on December 27， 1988 as a subsidiary of Group Financial Partners，Inc．（the ＂Parent＂），a private holding company．The Parent owns approximately $80 \%$ of the outstanding Common Stock of the Company．

The Company provides advanced manufacturing，engineering and testing services to original equipment manufacturers（＂OEMs＂）of electronic products． The Company custom manufactures complex circuit card assemblies，subsystems and end－user products for use in a wide variety of markets，including automotive，commercial avionics，computer，government systems，industrial electronics，networking，space，and telecommunications．

## （2）Basis of Presentation

The unaudited consolidated financial statements and related notes have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission and on substantially the same basis as the annual consolidated financial statements．The consolidated financial statements include the accounts of the Company and its subsidiaries．All significant intercompany transactions and accounts have been eliminated．

In the opinion of management，the consolidated financial statements reflect all adjustments，consisting only of normal recurring adjustments， necessary for a fair presentation of the financial position，operating results，and cash flows for those periods presented．Operating results for the three and nine month periods ended September 28， 1997 are not necessarily indicative of the results that may be expected for the year ending December 31，1997．These consolidated financial statements should be read in conjunction with the consolidated financial statements，and notes thereto，for the year ended December 31， 1996 as presented in the Company＇s annual report on Form 10－K．

During the first quarter of 1997，Statement of Financial Accounting Standard No．128，＂Earnings per Share，＂was issued which revises the manner in which earnings per share are calculated．In accordance with the effective date of Statement No．128，the Company will implement the new standard during the fourth quarter of 1997．The Company does not expect that the provisions of Statement No． 128 will have a material impact upon the Company＇s reported earnings per share for the year ending December 31， 1997.

## （3）Disposition

On June 30，1997，the Company sold to SCI Systems，Inc．，SCI Systems De Mexico S．A de C．V．and SCI Holdings，Inc．（collectively，＂SCI＂），all of the Company＇s investment in the capital stock and／or equity interests of three of its wholly－owned subsidiaries，Group Technologies S．A．de C．V．，Group Technologies Suprimentos de Informatica Industria E Comercio Ltda．，and Group Technologies Integracoes em Electronica Ltda．These three subsidiaries comprised all of the Company＇s Latin American operations．The Company also sold or assigned to SCI certain assets principally used in or useful to the operations being sold，including accounts receivable，inventory，equipment， accounts payable and equipment leases．

The initial sales price of the aforementioned assets amounted to $\$ 18,000,000$ in cash and the assumption by SCI of certain liabilities．Pursuant to procedures described in the purchase and sale agreement，the price is
subject to subsequent adjustment, upward or downward, based upon, among other things, the value of the net assets of the Company's Latin American operations at June 29, 1997. The Company expects to repay $\$ 2,900,000$ of the initial sales price to SCI, subject to a final determination to be made in accordance with the purchase and sale agreement. The Company recognized a gain of $\$ 3,200,000$ during the three month period ended September 28, 1997, after giving consideration to the Company's recorded liability and expected repayment of \$2,900,000, relative to this disposition.
(4) Net (Loss) Income Per Share

Net (loss) income per share is computed using the weighted average number of issued and issuable common shares and dilutive common equivalent shares outstanding during the applicable period. Common equivalent shares consist of stock options and warrants (vested and unvested) and are computed using the treasury stock method. The computation includes those common shares and common equivalent shares as prescribed by the Securities and Exchange Commission Staff Accounting Bulletins.

Inventories
Inventories consist of the following:

| Raw materials | $\$ 8,055$ | $\$ 12,538$ |
| :--- | ---: | ---: |
| Work in process | 5,011 | 4,100 |
| Finished goods |  |  |
| Costs relating to long-term contracts and |  |  |
| programs, net of amounts attributed to |  |  |
| revenue recognized to date |  |  |$\quad 0$| 107 |
| :--- |
| Progress payments related to long-term <br> contracts and programs |
| Reserve for inactive, obsolete and <br> unsalable inventories |
|  |

The Company recognized revenue and income before income taxes during the second quarter of 1996 of $\$ 4,083,000$ upon the favorable settlement of a contractual claim.
(6) Note Payable and Long-Term Debt

On June 30, 1997, the Company utilized the proceeds from the sale of its Latin American operations (see Note 3) to repay all of its outstanding borrowings under a financing agreement (the "Credit Agreement") with its bank and terminated the Credit Agreement which previously provided the Company with a revolving line of credit facility (the "Revolver") and a term note (the "Term Note").

In connection with the initial execution of the Credit Agreement during 1996, the Company issued warrants to purchase 1,200,000 shares of Common Stock at $\$ 0.01$ per share to the lender. At the time of issuance, the Company estimated that 1,000,000 warrants would be forfeited by the lender, based on the warrant vesting schedule and the Company's intent to refinance the debt outstanding under the Credit Agreement. During the first quarter of 1997, the Company, based upon the continued utilization of the Credit Agreement, revised its estimate of warrants to be forfeited by the lender to 500,000, and therefore recognized additional paid-in capital and original issue discount of $\$ 471,000$. As a result of the early repayment and termination of the Credit Agreement on June 30, 1997, 875,000 unvested warrants were forfeited by the lender. The Company therefore reduced additional paid-in capital by $\$ 353,000$, which was the value of recorded but unvested warrants, and it reduced interest expense by $\$ 118,000$ which was the value of warrants that were amortized but subsequently forfeited by the lender.

In connection with the March 28, 1997 amendment to the Credit Agreement, the Parent invested $\$ 2,500,000$ in the Company in exchange for 250,000 shares of the Company's Preferred Stock (the "Preferred Stock").

|  | $\begin{gathered} \text { September 28, } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| Revolver | \$0 | \$6,934 |
| Term Note | 0 | 2,690 |
| Other | 198 | 4,128 |
| Total long-term debt | 198 | 13,752 |
| Unamortized original issue discount related to issuance of warrants exercisable on date of issuance | 0 | (120) |
| Current portion of long-term debt | (198) | $(3,513)$ |
|  | \$0 | \$10,119 |
| Preferred Stock |  |  |

Each share of Preferred Stock outstanding may be exchanged for 8.1 shares of the Company's Common Stock. The Preferred Stock outstanding is also redeemable at the option of the holder (the Parent), subject to certain restrictions, and pays quarterly dividends of $8.5 \%$ per annum. The shares of Preferred Stock outstanding have voting rights equal to the voting rights of the Company's Common Stock, except that the holder of each share of Preferred Stock is entitled to the number of votes equal to the number of shares of Common Stock that would be receivable upon conversion. The rates and preferences of Preferred Stock authorized but not issued have not been determined.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report on Form 10-Q includes forward-looking statements based on current plans and expectations of the Company, relating to, among other matters, analyses and estimates of amounts that are not yet determinable. Such forward-looking statements are contained in the sections entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations". Such statements involve risks and uncertainties which may cause actual future activities and results of operations to be materially different from those suggested in this report on Form 10-Q, including, among others: the Company's dependence on its current management; the risks and uncertainties present in the Company's business; business conditions and growth in the advanced manufacturing and engineering services industry and the general economy; competitive factors and price pressures; availability of third party component parts at reasonable prices; inventory risks due to shifts in market demand and/or price erosion of purchased components; changes in product mix; cost and yield issues associated with the Company's manufacturing facilities; as well as other factors listed from time to time in the Company's filings with the Securities and Exchange Commission.

## Results of Operations

The following tables set forth certain data, expressed as a percentage of revenue, from the Company's Consolidated Statements of Operations for the three and nine-month periods ended September 28, 1997 and September 29, 1996.

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 28, 1997 | $\begin{array}{r} \text { September } \\ 29,1996 \end{array}$ | September 28, 1997 | September 29, 1996 |
| Revenue | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Cost of operations | 102.5 | 98.3 | 100.9 | 94.5 |
| Gross (loss) profit | (2.5) | 1.7 | (0.9) | 5.5 |
| Selling, general and administrative expense | 8.1 | 5.0 | 5.9 | 4.8 |
| Research and development | 0.0 | 0.0 | 0.1 | 0.2 |

Other (income) expense, net
1.5
(6.9)
1.3
0.5
0.2
(4.1)
0.1
(Loss) income before income taxes

| 4.8 | $(5.0)$ |
| :---: | :---: |
| 0.0 | 0.9 |
| -------- | ----1 |
| $4.8 \%$ | $(5.9) \%$ |
| $======$ | $======$ |

Revenue for the three months ended September 28, 1997 was $\$ 21.6$ million, a decrease of $\$ 26.6$ million or $55.3 \%$ from $\$ 48.2$ million for the three months ended September 29, 1996. Revenue for the first nine months of 1997 was $\$ 84.5$ million, a decrease of $\$ 95.9$ million or $53.2 \%$ from $\$ 180.4$ million for the first nine months of 1996. During the first nine months of 1997 as compared to the year earlier period, the Company's domestic manufacturing and engineering operations decreased by $\$ 59.0$ million. This decline in revenue is associated with decreased customer demand and the termination or completion of certain contracts.

The decreased customer demand and termination or completion of contracts experienced by the Company principally reflects the change in out-sourcing strategies of three customers which resulted in a $\$ 44.7$ million reduction of revenue during the first nine months of 1997 as compared to the first nine months of 1996. One such customer utilized the contract manufacturing services of the Company on a temporary basis while it increased its capacity to provide its manufacturing services internally. The other two customers with a change in out-sourcing strategy moved their manufacturing solutions overseas. After considering the effect of these contract curtailments, the Company believes its consolidated revenue of $\$ 21.6$ million in the third quarter of 1997 represents a sustainable level of quarterly revenue for the Company during the fourth quarter of 1997 and during 1998. Additionally, the Company believes that its existing customer base and related contracts, together with additional customers the Company is pursuing, will provide modest growth opportunities during the next twelve months. However, the Company cannot make any assurances with regard to its ability to attract or retain new and existing customers or that any related increase in volume or revenue will significantly improve the results of operations or financial position of the Company.

The Company's divestiture of its name brand products business units during the first quarter of 1996 and the recognition of $\$ 4.1$ million of revenue for a favorable claim settlement during the second quarter of 1996 accounted for an additional $\$ 5.7$ million of the $\$ 59.0$ million decline in domestic revenue during 1997. Changes in customer demand on other less significant contracts collectively accounted for the remaining $\$ 8.6$ million of the decreased domestic revenue in 1997 as compared to 1996.

The Company's Latin American operations contributed $\$ 16.9$ million and $\$ 48.2$ million to revenue in the first nine months of 1997 and 1996 respectively. Revenue from the Company's Latin American operations in the first nine months of 1997 as compared to the year earlier period decreased $\$ 31.3$ million, principally associated with the completion or curtailment of certain contracts during the second half of 1996 and the first quarter of 1997 and the Company's divestiture of all of its Latin American operations effective June 30, 1997, as more fully described in Note 3 of the accompanying Interim Consolidated Financial Statements. During the year ended December 31, 1996 and the nine month period ended September 28, 1997, the Latin American operations accounted for approximately $\$ 1.3$ million and $\$ 2.2$ million, respectively, of the operating loss of the Company. While a portion of those losses were attributable to costs allocated from the Tampa headquarters, the Company expects the divestiture of the Latin American operations and the corresponding reduction in operating costs attributable to the Latin American operations will have an overall positive impact on operating income. The Company has redirected its resources in order to successfully improve the quality and profitability of its domestic operations. However, the Company cannot make any assurances that its strategy to focus on its core domestic manufacturing and engineering business will result in improved profitability.

Gross loss for the three months ended September 28, 1997 was $\$ 0.5$ million or $2.5 \%$ of revenue compared to gross profit of $\$ 0.8$ million or $1.7 \%$ of revenue during the three months ended September 29, 1996. Gross loss for the first nine months of 1997 was $\$ 0.7$ million or $0.9 \%$ of revenue compared to a gross profit of $\$ 9.8$ million or $5.5 \%$ of revenue in the first nine months of 1996. The net decrease in year-to-date gross profit during the first nine months of 1997 was principally comprised of a $\$ 2.0$ million decrease in gross profit from the Company's domestic manufacturing and engineering services (excluding the name brand products business), a $\$ 3.8$ million decrease in gross profit from the Company's Latin American operations and a $\$ 4.8$ million decrease from the
name brand products business. The primary cause for the decline in gross profit (excluding the name brand products business decline) was the fact that decreased revenue levels experienced by the Company, as discussed above, caused the Company to underutilize its manufacturing capacity. Additionally, included in the second quarter gross profit in 1996 was a favorable name brand products business claim settlement of $\$ 4.1$ million. The reduced gross profit in 1997 was also caused by low margin contracts and cost overruns on certain contracts. During the third quarter of 1997, the Company evaluated the status of certain loss contracts and recognized $\$ 0.8$ million of additional costs for these contracts. These costs arose during the third quarter due to shortages of materials, delays in attaining certain contract milestones and increased warranty estimates based on returned product. The Company also recorded, in the third quarter of 1997, a provision for excess and obsolete inventories totaling $\$ 0.6$ million. This provision was recorded to reflect the aging of the residual inventory resulting from contract terminations or curtailments and the Company's unsuccessful efforts to fully recover certain costs from its customers. The Company has modified its marketing strategies to focus on obtaining more profitable contractual agreements to mitigate the effects of the low margin contracts.

Selling, general and administrative expense for the three months ended September 28, 1997 decreased to $\$ 1.7$ million or $8.1 \%$ of revenue from $\$ 2.4$ million or $5.0 \%$ of revenue for the three months ended September 29, 1996. Selling, general and administrative expenses for the nine months ended September 28, 1997 decreased to $\$ 5.0$ million or $5.9 \%$ of revenue from $\$ 8.6$ million or $4.8 \%$ of revenue for the nine months ended September 29, 1996. The $\$ 3.6$ million decrease in selling, general and administrative expenses during the nine-month period ended September 28, 1997 as compared to the year earlier period is principally attributable to the aforementioned divestitures and an overall lower business volume. Additionally, for these same periods, the Company experienced a lower level of warehouse relocation costs and accounts receivable provisions during 1997 which accounted for a reduction in selling, general and administrative expense of $\$ 0.3$ million and $\$ 0.7$ million, respectively. With regard to warehouse relocation costs, in the second quarter of 1996, the Company implemented a cost saving strategy to integrate the materials warehousing function into its main Tampa facility. During the second quarter of 1996, the Company initially estimated that costs associated with this strategy would amount to $\$ 0.4$ million, comprised of planning and interior demolition costs, labor associated with the move of the warehouse function to the main facility, the impairment of existing leasehold improvements in the warehouse and estimated lease obligations net of estimated sublease revenue. The Company later revised this estimate to $\$ 0.9$ million in the fourth quarter of 1996 principally to reflect additional costs associated with moving the warehouse function and the inability to secure a subtenant at favorable lease rates. During the third quarter of 1997, the Company again assessed the probability of subleasing the space at favorable rates and increased the provision for the warehouse relocation by $\$ 0.1$ million to a total of $\$ 1.0$ million. The provision for doubtful accounts in the first nine months of 1997 and 1996 of $\$ 0.3$ million and $\$ 1.0$ million, respectively, represented a change in estimate of collectibility following extensive communications with the respective customers regarding non-payment of invoices and conclusions or settlements reached during the period regarding ultimate collectibility. Additional reductions in selling, general and administrative expense are associated with the decreased business volume, the Company's divestiture of its Latin American operations and cost saving initiatives implemented in 1996 and 1997, including workforce reductions.

Research and development expense for the nine month period ended September 28, 1997 was $\$ 0.1$ million. The Company's manufacturing and engineering services businesses currently require low levels of research and development.

Interest expense for the three and nine month periods ended September 28, 1997 decreased $\$ 0.9$ million and $\$ 1.6$ million, respectively, from the comparable prior year periods. The Company's reduced level of operations has required a lower level of working capital and, therefore, reduced debt requirements. Additionally, on June 30, 1997 the Company utilized the proceeds from the sale of its Latin American operations to repay its debt with its principal lender. In connection with this repayment, the lender forfeited a portion of its warrants previously expensed by the Company, resulting in an additional reduction in interest expense amounting to $\$ 0.1$ million.

Other income during the three month period ended September 28, 1997 includes a gain on the sale of the Company's Latin American operations totaling $\$ 3.2$ million, which is more fully described in Note 3 of the Interim Consolidated Financial Statements of the Company.

Income tax expense for the nine month period ended September 28, 1997 and the three and nine month periods ended September 29, 1996, consists primarily of income taxes on earnings in foreign countries.

Net cash used in operating activities was $\$ 5.3$ million for the first nine months of 1997 . The Company's accounts receivable decreased by $\$ 8.2$ million during the first nine months of 1997 principally because of the lower level of revenue during 1997 compared to 1996 revenue amounts. While revenue declined during the first nine months of 1997, the Company's inventory increased by $\$ 4.7$ million because of purchases the Company made in order to fulfill certain future contractual requirements. The Company utilized the proceeds of the accounts receivable collections and the proceeds from the sale of its Latin American operations, in part, to reduce its accounts payable and accrued liabilities by $\$ 5.4$ million. While the Company has strengthened its working capital and improved the timeliness of its accounts payable payments, it continues to maintain extended payment terms with its suppliers. The Company has long-term relationships with a majority of its suppliers and has been successful in maintaining reasonable credit terms with its supplier base.

Net cash provided by investing activities was $\$ 17.4$ million for the first nine months of 1997. The Company received $\$ 18.0$ million in connection with the sale of its Latin American operations. Of this amount, the Company expects to repay $\$ 2.9$ million to the buyer based upon the value of net assets of its Latin American operations at June 29, 1997, subject to final determination in accordance with the purchase and sale agreement. Capital expenditures for the first nine months of 1997 amounted to $\$ 0.6$ million. Current commitments for capital expenditures for the remainder of 1997 are approximately $\$ 0.3$ million.

Net cash used in financing activities was $\$ 8.7$ million for the first nine months of 1997. The financing activities were comprised of proceeds from the issuance of the Company's Preferred Stock of $\$ 2.5$ million off-set by repayments of debt of $\$ 11.2$ million. On June 30, 1997, the Company utilized the proceeds from the sale of its Latin American operations to repay all amounts outstanding under the Credit Agreement with its primary lender and terminated the Credit Agreement.

In connection with execution of the Credit Agreement in the first quarter of 1996, the Parent invested $\$ 1.0$ million in the Company in exchange for 374,531 shares of the Company's Common Stock. The Company also issued warrants to the bank for purchase of $1,200,000$ shares of the Company's Common Stock for $\$ .01$ per share. Of the 1,200,000 warrants, 200,000 became exercisable at closing and 125,000 became exercisable on March 31, 1997. As a result of the Company repaying all amounts payable under the Credit Agreement on June 30, 1997, the bank forfeited the remaining 875,000 warrants.

In connection with a March 28, 1997 amendment to the Credit Agreement, the Parent invested $\$ 2.5$ million in the Company in exchange for 250,000 shares of Preferred Stock. The Preferred Stock pays quarterly dividends of $8.5 \%$ per annum and is redeemable at the option of the holder upon repayment by the Company of all of its outstanding Credit Agreement indebtedness. The Preferred Stock is also convertible and each share may be exchanged for 8.1 shares of the Company's Common Stock.

The Parent is currently negotiating an amendment to an existing credit agreement between certain of its subsidiaries and a bank. Upon the satisfaction of certain conditions, the Company will become a party to the amended credit agreement. Under the proposed amended terms of the agreement, borrowings may be used for general corporate purposes of the Company. The transfer of funds between the Company and the Parent will be based upon the cash requirements of the Company and the availability of borrowings provided by the amended credit agreement. The Company believes that sufficient resources, including resources to be provided by this potential financing and resources expected to be provided by operations (with consideration given to the estimated modest revenue growth as previously discussed), will be available to meet its cash requirements through the next twelve months. If such resources otherwise prove insufficient to provide the Company with adequate funding for its working capital, management will undertake actions to mitigate the effect of such deficiencies. Such actions could consist of financing initiatives, potential asset sales, and other actions relative to maximizing the liquidity of the Company's financial resources. Cash requirements for periods beyond the next twelve months depend on the Company's profitability, its ability to manage working capital requirements and its growth rate.

## Part II Other Information

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

The exhibits listed on the Exhibit Index on page 14 of this Form 10-Q are filed as a part of this report.
(b) Reports on Form 8-K

The Company filed one report on Form 8-K dated July 15, 1997 which reported the sale of the Company's Latin American operations and which reported certain pro forma financial information relative to the sale.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GROUP TECHNOLOGIES CORPORATION (Registrant)<br>By:/s/ Thomas W. Lovelock<br>(Thomas W. Lovelock)<br>President \& Chief Executive Officer<br>By:/s/ David D. Johnson<br>(David D. Johnson)<br>Vice President \& Chief Financial Officer

Date: November 12, 1997

Date: November 12, 1997

Exhibit Index

Exhibit
Number Description
11 Statement re: computation of per share earnings
27 Financial data schedule (for SEC use only)

## STATEMENT REGARDING COMPUTATION OF EARNINGS PER SHARE

 GROUP TECHNOLOGIES CORPORATIONPrimary Earnings Per Share

| Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: |
| September | September | September | September |
| 28, 1997 | 29, 1996 | 28, 1997 | 29, 1996 |


| Weighted average shares outstanding | 16,220,629 | 16,220,629 | 16,220,629 | 16,135,468 |
| :---: | :---: | :---: | :---: | :---: |
| Net effect of dilutive stock options (based on treasury method) | 664,791 | 0 | 0 | 0 |
| Total | 16,885,420 | 16,220,629 | 16,220,629 | 16,135,468 |
| Net income (loss) | \$1, 032,000 | \$( $2,818,000$ ) | \$(3,584, 000) | \$(2,755, 000) |
| Net income (loss) |  |  |  |  |
| per share | \$0.06 | \$(0.17) | \$(0.22) | \$(0.17) |

Fully Diluted Earnings Per Share

| Three Mo | Ended | Nine Months Ended |  |
| :---: | :---: | :---: | :---: |
| September | September | September | September |
| 28, 1997 | 29, 1996 | 28, 1997 | 29, 1996 |


| Weighted average shares outstanding | 16,220,629 | 16,220,629 | 16,220,629 | 16,135,468 |
| :---: | :---: | :---: | :---: | :---: |
| Net effect of dilutive stock options (based on treasury method) |  |  |  |  |
|  | 1,309,867 | 0 | 0 | 0 |
| Total | 17,530,496 | 16,220,629 | 16,220,629 | 16,135,468 |
|  | =========== | =========== | - | =========== |
| Net income (loss) | \$1,032,000 | \$(2,818, 000) | \$ $3,584,000$ ) | \$(2,755, 000) |
| Net income (loss)per share |  |  |  |  |
|  | \$0.06 | \$(0.17) | \$(0.22) | \$(0.17) |

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED BALANCE SHEET AT SEPTEMBER 28, 1997 AND THE CONSOLIDATED STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 29, 1997 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1,000

```
9-MOS
            DEC-31-1997
            JAN-01-1997
                SEP-28-1997
                                    4,070
                                    0
                    11,715
                        1,570
                                    20,780
                36,369
                                    28,940
                    20,463
                44,886
            26,449
                                    0
            2,500
                    0
                            24,955
                (9,018)
44,886
                                    84,452
            84,452
                                    85,173
                    85,173
            (3,461)
            1,087
                (3,432)
            3,584)
                0
                    0
            (3,584)
            (0.22)
            (0.22)
```

