

# Sypris Reports First Quarter Earnings; Revenue Increases 39%

## April 21, 2005

LOUISVILLE, Ky.--(BUSINESS WIRE)--April 21, 2005--Sypris Solutions, Inc. (Nasdaq/NM:SYPR) today reported revenue increased 39% to a record \$124.2 million for the first quarter compared to \$89.4 million for the prior year period. Net income for the period was \$0.6 million, or \$0.03 per diluted share, compared to \$3.3 million, or \$0.21 per diluted share, for the first quarter of 2004. The results for the quarter reflect an 18% increase in weighted average shares outstanding to 18.4 million shares compared to 15.6 million shares for the prior year period.

"The results for the first quarter were consistent with our expectations," said Jeffrey T. Gill, president and chief executive officer. "Revenue continued to climb while the costs associated with the increase in manufacturing capacity, launch of new programs and disruption of material deliveries began to abate from the levels experienced during the fourth quarter of 2004. We expect these cost overruns to continue during the second quarter at a declining rate as the new manufacturing cells are completed and new programs enter full production, after which we expect margins to gradually return to historical levels."

"The outlook for continued growth remains positive, with net orders increasing 30% to a record \$136.0 million during the quarter, resulting in a 22% increase in backlog to a record \$261.7 million. The increase in orders represented the ninth consecutive quarter of comparable period growth in bookings, reflecting strong demand from the commercial vehicle market and the positive impact of recently awarded long-term contracts during 2003 and 2004. Our task is clear. We must complete the equipment installations and program launches so that our success in generating new business translates into commensurately higher earnings going forward."

## The Industrial Group

Revenue for our Industrial Group increased 83% to \$88.7 million in the first quarter from \$48.5 million for the prior year period, and increased 18% sequentially from the fourth quarter of last year primarily as a result of the continued strength in demand for medium and heavy-duty trucks. Gross profit for the quarter declined 2% to \$6.4 million from \$6.5 million for the same period in 2004, but increased 75% sequentially from the fourth quarter of last year as a result of the increase in shipments during the period, improved manufacturing efficiencies, and lower costs incurred for the equipment installations and program launches mentioned earlier.

"Net orders increased 90% to a record \$109.2 million for the quarter, while backlog increased 85% to a record \$152.0 million," said Gill. "The commencement of new programs contributed to the growth in orders and backlog during the quarter, while the market for commercial vehicles continued to expand, with build rates estimated to have increased 29% during the quarter. We continue to believe that the long-term outlook for this market remains positive and that we are well positioned to benefit from any continued strengthening in this important segment."

#### The Electronics Group

Revenue for our Electronics Group was \$35.6 million in the first quarter compared to \$40.9 million for the prior year period and declined 23% sequentially from the fourth quarter of last year, which reflects the seasonal swings in the government's procurement cycle and is consistent with the Company's historical performance. Gross profit for the quarter was \$5.0 million compared to \$7.9 million for the same period in 2004, primarily reflecting a continued decline in shipments for data systems products.

Revenue for the Aerospace & Defense segment declined to \$24.0 million from \$29.6 million for the prior year period, while revenue from the Test & Measurement segment increased slightly to \$11.6 million from \$11.4 million for the first quarter of 2004. Gross profit for the Aerospace & Defense segment declined to \$2.4 million from \$5.5 million for the prior year period, primarily reflecting the reduction in shipments for data systems products. Gross profit for the Test & Measurement segment increased 5% to \$2.6 million from \$2.4 million for the same period in 2004.

"Net orders for our Electronics Group approximated \$26.8 million for the quarter, while backlog declined 7% to \$109.7 million," said Gill. "The near term outlook for our data systems business continues to be challenging, while the overall spending for aerospace and defense programs remains solid. Assuming the continued firming of the economy, we should see an increasingly positive contribution from our Test & Measurement services business, which has been impacted by the downturn in the markets for commercial aerospace, telecommunications and semiconductor products during the past several years."

#### Outlook

Gill added, "Looking forward, we expect revenue for the second quarter of 2005 to be in the range of \$128 to \$133 million compared to \$95.9 million for the prior year period, which represents a 36% increase at the midpoint of our guidance. Earnings for the second quarter of 2005 are forecast to be in the range of \$0.09 to \$0.13 per diluted share compared to \$0.11 per diluted share for the second quarter of 2004. The earnings outlook reflects our view of certain short-term costs in our Industrial Group for the completion of new manufacturing cells, the launch of several new programs, and the continuing impact of certain supply chain issues, as well as lower levels of proprietary product sales in our Electronics Group."

"We believe the outlook for the full year remains solid. Revenue for 2005 is forecast to be in the range of \$525 to \$545 million compared to \$425.4 million for 2004, which represents a 26% increase in revenue for 2005 at the midpoint of the range. Earnings are expected to increase during the second half of 2005 as a result of the new automated capacity, shipments under new programs and the elimination of start-up and overtime costs associated with the above. As a result, we expect earnings of \$0.65 to \$0.75 per diluted share, based upon 18.6 million weighted average shares outstanding, compared to \$0.47 per diluted share for 2004, which represents a 49% increase for 2005 at the midpoint of the range."

Gill continued, "We expect the top line to continue to benefit from the estimated \$1.5 billion of new contract awards received during this past year, the increasing demand in the commercial vehicle market and the commencement of several new program launches. The Company's earnings outlook

remains subject to our ability to complete the installation of the new manufacturing cells in accordance with plan, the timely launch of the new component programs and the stabilization of the global supply chain for steel and steel-related component parts, among other factors."

## Change in Accounting Method

Effective January 1, 2005, the Company changed its accounting policy for inventory and costs of sales from the last-in first-out method (LIFO) to the first-in first-out method (FIFO) for its Louisville manufacturing facility, which conforms the accounting at all Sypris locations to the FIFO method. The change results in a more meaningful and understandable presentation of financial position to users of the Company's financial statements and also requires restatement of prior periods when presented for comparability and consistency of presentation. The change decreases previously reported earnings for the first quarter of 2004 by \$74,000, or \$0.01 per share and increases previously reported earnings for the year ended December 31, 2004 by \$0.9 million, or \$0.05 per share. The change also increases the previously reported inventory, retained earnings and other liabilities balances at December 31, 2004 by \$2.2 million, \$1.5 million and \$0.7 million, respectively.

Sypris Solutions is a diversified provider of technology-based outsourced services and specialty products. The Company performs a wide range of manufacturing and technical services, typically under multi-year, sole-source contracts with major corporations and government agencies in the markets for aerospace and defense electronics, truck components and assemblies, and test and measurement services. For more information about Sypris Solutions, visit its Web site at www.sypris.com.

Each "forward-looking statement" herein is subject to serious risks and should not be relied upon, as detailed in our most recent Form 10-K filed with the SEC (e.g., at p. 27). Briefly, such risks also include: costs of adding new capacity or programs; costs or supplies of freight, raw materials, steel, components or utilities; customers' financial conditions, scheduling demands or late payments; market demand levels; competitive pressures; machinery breakdowns or repairs; inefficient working capital, scrap rates, cycle times, wages, freight, production schedules or cost controls; inventory valuation due to obsolescence, shrinkage, price, overstocking or underbilling; low-margin product mix; reliance on key customers or suppliers; revised schedules, volumes, prices, cost or government funding of key contracts; failure to improve acquired businesses or identify environmental or other risks in due diligence; recruitment or retention of management or other key employees; union negotiations; pension, health care or other benefit costs; labor relations; strikes; costs or supply of debt, equity or insurance due to operating or financial results, new business risks, credit ratings, debt covenants, contract claims, insurance conditions or regulatory developments; impairments or write-offs of goodwill or fixed assets; loss of licenses, security clearances or any legal rights to operate, manage our work force, import or export; costs of audits, internal controls or compliance; regulatory actions or sanctions; contract or tort litigation including stockholder, customer, supplier, creditor, product liability, environmental or asbestos claims; foreign operations or currency risks; war, terrorism or political risks; unanticipated or uninsured disasters, losses or business risks; inaccurate data about markets or business conditions.

## SYPRIS SOLUTIONS, INC. FINANCIAL HIGHLIGHTS

(In thousands, except per share amounts)

	Three Months Ended				
	M 	Mar. 31, 2005		Restated (1) Mar. 31, 2004	
Revenue		124,241	•		
Net income	\$	590	\$	3,325	
Earnings per common share:					
Basic	\$	0.03	\$	0.22	
Diluted	\$	0.03	\$	0.21	
Weighted average shares outstanding:					
Basic		18,030		14,791	
Diluted		18,367		15,593	

(1) On January 1, 2005, the Company changed its accounting policy for inventory and cost of sales at one manufacturing facility. Prior year amounts have been restated as required for comparability. The change decreases previously reported earnings for the first quarter of 2004 by \$74,000, or \$0.01 per diluted share.

> SYPRIS SOLUTIONS, INC. CONSOLIDATED INCOME STATEMENTS (in thousands, except for per share data)

> > Three Months Ended Restated (1) March 31, March 31, 2005 2004 (Unaudited)

Industrial Group	\$ 88,690 \$	
Aerospace & Defense Test & Measurement	23,996 11,555	29,572 11,353
Electronics Group	35,551	40,925
Total net revenue	124,241	89,376
Cost of sales:		
Industrial Group	82,293	41,994
Aerospace & Defense	21,605	
Test & Measurement	8,984	
Electronics Group	30,589	
Total cost of sales	112,882	
Gross profit:		
Industrial Group	6,397	6,457
Aerospace & Defense	2,391	5,462
Test & Measurement	2,571	
Electronics Group	4,962	7,901
Total gross profit	11,359	14,358
Selling, general and administrative	8,553	8,158
Research and development	673	
Amortization of intangible assets	138	126
2		
Operating income	1,995	5,550
Interest expense, net	1,261	288
Other income, net	(181)	
Income before income taxes	915	5,320
Income tax expense	325	1,995
Net income	\$	
Fornings nor common shore:	=======================================	
Earnings per common share: Basic	\$ 0.03 \$	0 22
Diluted	\$ 0.03 \$ \$ 0.03 \$	0.22 0.21
Difuted	Ş 0.03 Ş	0.21
Dividends declared per common share	\$ 0.03 \$	0.03
Weighted average shares outstanding:		
Basic	18,030	14,791
Diluted	18,367	15,593
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(1) On January 1, 2005, the Company changed its accounting policy for inventory and cost of sales at one manufacturing facility. Prior year amounts have been restated as required for comparability. The change decreases previously reported earnings for the first quarter of 2004 by \$74,000, or \$0.01 per diluted share.

> SYPRIS SOLUTIONS, INC. CONSOLIDATED BALANCE SHEETS (in thousands, except for share data)

	Restated (1)
March 3	1, December 31,
2005	2004

(Unaudited)

	(Unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 16 475	\$ 14,060
-		
Accounts receivable, net		104,637
Inventory, net	99,676	96,476
Other current assets	15,602	21,566
Total current assets	245 652	236,739
Iotal cullent assees	213,032	230,135
	155 005	1.6.6 0.4.0
Property, plant and equipment, net	-	166,940
Goodwill	14,277	14,277
Other assets	13,090	13,222
	\$448,314	\$431.178
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LIABILITIES AND STOCKHOLDER:	S EQUIII	
Current liabilities:		
Accounts payable	\$ 82,183	\$ 61,778
Accrued liabilities	21,026	20,378
Current portion of long-term debt	2.000	7,000
Total current liabilities	10E 200	00 1EC
Total current flabilities	105,209	89,156
Long-term debt	110,000	
Other liabilities	23,258	23,083
Total liabilities	238,467	222,239
Stockholders' equity:		
Preferred stock, par value \$0.01 per share,		
981,600 shares authorized; no shares issued	d	
Series A preferred stock, par value \$0.01		
per share, 18,400 shares authorized; no		
shares issued		
Common stock, non-voting, par value \$0.01		
per share, 10,000,000 shares authorized; r	10	
shares issued		
Common stock, par value \$0.01 per share,		
30,000,000 shares authorized; 18,012,599		
and 17,920,500 shares issued and		
outstanding in 2005 and 2004,		
respectively	180	179
Additional paid-in capital	141,718	140,898
Retained earnings	70,278	70,227
Accumulated other comprehensive loss	(2,329)	(2,365)
Total stockholders' equity	209,847	208,939
	\$448,314	\$431,178
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(1) On January 1, 2005, the Company changed its accounting policy for inventory and cost of sales at one manufacturing facility. Prior year amounts have been restated as required for comparability. The change increases previously reported inventory, retainedearnings and other liabilities balances at December 31, 2004 by \$2,224,000, \$1,503,000 and \$721,000, respectively.

> SYPRIS SOLUTIONS, INC. CONSOLIDATED CASH FLOW STATEMENTS (inthousands)

> > Three Months Ended

	March 31, 2005	March 31, 2004	
	(Unaudited)		
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 590	\$3,325	
Depreciation and amortization Other noncash charges Changes in operating assets and liabilities:	5,754 620	4,001 215	
Accounts receivable Inventory Other current assets Accounts payable Accrued liabilities	(3,600) 5,872 21,045 1,133	1,836 7,972 3,104	
Net cash provided by operating activities	21,859	1,939	
Cash flows from investing activities: Capital expenditures Changes in nonoperating assets and liabilitie		(8,875) ) 233	
Net cash used in investing activities	(14,726)	(8,642)	
Cash flows from financing activities: Net decrease in debt under revolving credit agreements Cash dividends paid Proceeds from issuance of common stock	(538) 820	(43,200) (428) 49,649	
Net cash (used in) provided by financing activities	(4,718)	6,021	
Net increase (decrease) in cash and cash equivalents	2,415	(682)	
Cash and cash equivalents at beginning of period		12,019	
Cash and cash equivalents at end of period	\$ 16,475	\$ 11,337 =======	

(1)On January 1, 2005, the Company changed its accounting policy forinventory and cost of sales at one manufacturing facility. Prior year amounts have been restated as required for comparability. The change decreases previously reported earningsfor the first quarter of 2004 by \$74,000, or \$0.01 per diluted share, but has noeffect on cash flow from operations.

CONTACT: Sypris Solutions Inc., Louisville David D. Johnson, 502-329-2000

SOURCE: Sypris Solutions, Inc.